

NATIONAL CONTRACT MANAGEMENT ASSOCIATION



Southeast Idaho Chapter
November 2007
Newsletter

President's Note

Inside This Issue

- 1 President's Note
- 2 August Monthly Meeting
- 2 World Congress Call for Proposals
- 3 Contracting Blogs: The New Networking
- 3 **NCMA CFM Study Group Formation**
- 4 **Inside this month's Contract Management Magazine**
- 5 **NCMA Train the Trainer Series**
- 5 Trivia
- 6 **NCMA 2006-07 Board**
- 6 **2007 Upcoming Events**

The holidays are upon us once again, and amid all the hustle and bustle of shopping, cooking, and celebrating, I'd like to invite you to take a moment to thank those who help you in small ways, every day. It can be so easy to take the little things for granted, and it's so appreciated when you say, "thank you" for those small things.

Remember this time of year the people that make your career success possible. Your family's support shouldn't go unnoticed, of course, but the people who support many of your daily life activities mean a lot, too.

Beginning in January, your local NCMA Chapter is making it easier for you to say, "thank you." We are beginning a recognition program so that managers (and others) can recognize anyone in the contracting field for excellent work in contracting, procurement, etc. It's a nice way to say thanks for a job well done, in a time when it means so much. Stay tuned for details, and keep your eyes open for the people who help YOU.

Anna Larsen
NCMA Chapter President
(208) 526-4508
fax (208) 526-4512
annajane.larsen@inl.gov

November Monthly Meeting

Our November meeting will begin what we hope will become tradition: our first Annual Membership Meeting. This meeting will focus on our NCMA Chapter's most important asset, its membership. Topics include:

- Awarding Anniversary Pins and Certificates to all members with a 2007 milestone
- Announcement of our Graalman Award entry
- Career Advancement Activities and Opportunities
- Chapter By-Laws Vote
- Christmas Party updates
- Chapter Service Recognition Program

The meeting will be November 28, 2007 from 8:00 – 9:00 am in conference room 1 of the Willow Creek Building, located at 1955 Fremont Avenue.

Please RSVP to:

Suzette Olson
(208) 526-7385
olsonsm@id.doe.gov

Contracting Blogs: The New Networking

Do you blog? Blogging can be a great way to make contacts and connections with people who share your interests, including contracting. Even if you don't blog, you may be interested in reading some of these NCMA contracting blogs for relevant information and a way to network with other NCMA members and contracting professionals:

NCMA Federal Contracting

<http://www.contractmanagementblogs.org/federalcontracting/>

NCMA ChapterConnect

<http://www.contractmanagementblogs.org/chapterconnect/>

NCMA Leadership Development

<http://www.contractmanagementblogs.org/leadershipdev/>



Didn't get your copy?
Check to be sure your membership status is active.

Inside this month's Contract Management Magazine

Inside the November 2007 issue...

Priming the Cash Flow Pump

Understanding the details of the cash flow process and proactively managing the process with clients and vendors bodes well for all parties and supports project success.

BY CHARLOTTE E. LAWSON

[Download](#) 

The Acquisition Team: Adding Value to Performance and Professionalism

Whether you are a buyer or seller, establishing an acquisition team is professionally beneficial. Identifying stakeholders and understanding the requirements is beneficial for the professional development of the contract manager as well.

BY JAMES N. PHILLIPS JR.

[Download](#) 

Seizing Opportunity in Times of Change

For future survival and success, employees must anticipate change, understand the potential impact, and take practical steps to turn chaos into opportunities for growth.

BY PATSY J. REEVES

[Download](#) 

Negotiating Liability Allocation Terms: Risk, Indemnity, and Intellectual Property

Understand how the liability allocation provisions in contracts work together...and don't!

BY RICHARD PENNINGTON AND COREY SANCHEZ

[Download](#) 

Scared Speechless

The ability to stand in front of a group of people and persuasively present your key points is one of the most critical skills for success as a contract manager, and indeed, for anyone in business.

BY TOM REID

[Download](#) 

Read More Here:

<http://www.ncmahq.org/publications/cm/default.asp>



The Southeast Idaho Chapter wants your help. For Program Year 2007-2008, the Chapter will be submitting a Graalman application. What is Graalman, you ask? The Walter R. Graalman Annual Award is an award put in place by NCMA Headquarters (HQs) to recognize Chapters for innovative ways the Chapter provides value to its members, connects NCMA and the members, and operates effectively for the program year. Based on these objectives, the Chapter is scored on various requirements. This is where your help comes into play. Some of the requirements may be being performed, but as the board, we are unaware of your activities. If you have or will have completed any of the following activities, please let the board know.

- Member(s) engaged in teaching of contract management-related studies for a college or university or actively engaged as advisors in areas of contract management to universities or colleges
- Member(s) participated as instructors, etc., in any program related to contract management, which was not part of your chapter-sponsored activities, not for the university community, and not as part of normal job function
- Member(s) of our chapter spoken at a college or university or college to develop contract management courses or programs
- Member(s) submitted items for the "Association News" section of Contract Management magazine
- Member(s) authored or co-authored an article of substance and submitted to CM magazine or the NCMA Journal
- Member(s) authored or co-authored an article of substance that was published in CM magazine or any other similar noteworthy publication
- Member(s) authored or co-authored an article of substance that was published in the NCMA Journal
- Member(s) authored or co-authored an article of substance that was published in newsletters or other agency/company publications.

Updates on the status of the Graalman application will be provided periodically. Members interested in helping out with the application should contact the board.

November Trivia

What game was so popular that Mary, Queen of Scots, while awaiting execution in 1586 complained because she was deprived of it?

- A. Aces
- B. Billiards
- C. Chess
- D. Darts

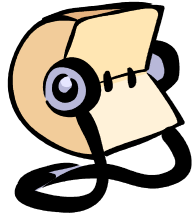


Think you know the answer? Email your answer to

trivia_answer

(hold the CTRL key and click)

The first person who correctly answers wins a prize! You must be present at the December Christmas Party meeting to claim your prize.



Chapter Membership Directory

The Board is in the process of establishing a Membership Directory for distribution to members and for inclusion on the chapter website. Information for the directory will be collected from the member's information submitted to NCMA HQs. If any member does not want their information included in the directory or would like information other than the information held by NCMA HQs, please contact Heather Merrill.



Annual Christmas Party!

Don't forget about the Annual Christmas Party! All current members are invited, along with a guest. This year's party will be held at the Sandpiper Restaurant (750 Lindsay Blvd., Idaho Falls), December 6.

Please RSVP to Angie Reese or Wendy Hall

(PS: It's not too late to join!)

Southeast Idaho Chapter Board Members 2006-07

Past President	Suzette Olson	DOE
President	Anna Larsen	BEA
President-Elect	Heather Merrill	BEA
Co-Secretary	Shauna Jenks	Portage Environmental, Inc.
Co-Secretary	Kellie Shaw	US Forest Service
Treasurer	Wendy Hall	BEA
Education Co-Chair	Jon Judy	CWI
Education Co-Chair	Tony Salmon	CWI
Membership Co-Chair	Dennis Miller	North Wind, Inc.
Membership Co-Chair	Devon Jackson	CWI
Program Co-Chair	Dana Storms	BEA
Program Co-Chair	Jennifer Cate	DOE
Operations Chair	Angie Reese	BEA

2007 Upcoming Events

November 28	November Monthly Meeting <i>Annual Membership Meeting</i>
December 6	Annual SE Idaho Chapter Membership Christmas Party <i>Be sure to mark your calendar for this event!</i>
January 30	Chapter Meeting <i>TBA</i>

National Contract Management Association
Southeast Idaho Chapter
PO Box 52005
Idaho Falls, ID 83405-2005
National NCMA Website: www.ncmahq.org